# BlackRock Kelso Capital 

Investor Presentation

August 2013

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## I. BlackRock Kelso Capital Overview

## Market-Leading Platform

## Successful Track Record of Middle Market Investing

Dedicated team of investment professionals with long-standing relationships and a proactive direct origination focus
$\checkmark$ Industry-leading, "hands-on" diligence approach focusing on long-term business fundamentals and capital preservation
$\checkmark$ Vast majority of investments the result of directly negotiated transactions
$\checkmark$ Completed 137 investments in middle market companies since inception ${ }^{(1)}$
$\checkmark$ Gross investments to date of over $\$ 3.1$ billion ${ }^{(1)}$
$\checkmark$ Declared $\$ 9.76$ per share in dividends to shareholders since inception ${ }^{(2)}$
$\checkmark$ Active management of existing portfolio

## Business Development Company Fund Structure

$\checkmark$ Conservatively structured and highly regulated asset class (maximum one-to-one leverage allowance)
$\checkmark$ Highly visible investment income and dividend generation
$\checkmark$ Mark-to-market accounting requirements ensure accurate and timely valuations for investors
$\checkmark$ Well capitalized with $\$ 371.8$ million in excess asset coverage ${ }^{(1,11)}$
$\qquad$

Investment Selection Criteria

Focus on Value and Cash Flow
$\checkmark$ Premium on fundamental analysis and value from an investor's perspective
$\checkmark$ Invest at low multiples of operating cash flow in companies profitable at the time of investment on an operating cash flow basis
$\checkmark$ Typically do not invest in start-up companies or companies having speculative business plans

## Competitive Position in Industry

$\checkmark$ Companies that have strong market positions and are well suited to capitalize on growth opportunities
$\checkmark$ Companies that demonstrate significant competitive advantages that aid to protect their market position and profitability

## Experienced Management

$\checkmark$ Generally require that portfolio companies have an experienced management team
$\checkmark$ Generally require portfolio companies to have in place proper incentives to induce management to succeed and to act in concert with investor interests, which may include a significant equity stake

## Investment Exit Strategy

$\checkmark$ Internally generated cash flow for debt repayment
$\checkmark$ Strategic acquisition by other industry participants
$\checkmark$ Initial public offering of common stock or another capital market transaction

Exit equity investments via repurchases by the company and sales pursuant to M\&A

## Liquidation Value of Assets

$\checkmark$ Enterprise value focus
$\checkmark$ Prospective liquidation value of the assets that collateralize loans
$\checkmark$ Emphasize both tangible assets, such as accounts receivable, inventory, equipment and real estate, as well as intangible assets, such as intellectual property, customer lists, networks, and databases

## Thorough Investment Process

## Due Diligence



Post approval, BlackRock Kelso Capital works to structure investments quickly and effectively
$\qquad$

## Comprehensive Portfolio Management

## Detailed review and rating process

- Review financial statements and reports
- Evaluate adherence to business plan and covenants
- Compare to other industry participants


## Financial performance of existing portfolio companies is evaluated by the deal team on at least a quarterly basis

- Monthly and/or quarterly financials are analyzed by the deal team
- Discussions with management are conducted to review the performance of the businesses
- In many cases, BKCC maintains observation rights or seats on the portfolio companies’ boards of directors


## Update memos are prepared for each portfolio company by the respective deal team at least quarterly

- Memos are reviewed at the weekly investment professionals’ meeting


## A separate investment rating meeting is held and attended by all transaction professionals each quarter

- Each investment is reviewed by its primary deal team and given a suggested rating level to be discussed among all transaction professionals
- At the conclusion of discussion, and subject to the approval of senior management, the chief financial officer records the internal investment ratings for review by the Board of Directors


## II. Financial Summary

Financial and Portfolio Summary

## Financial Highlights

| Amounts shown on per share basis; share count in millions | 6/30/11 |  | 9/30/11 |  | 12/31/11 |  | Three Months Ending |  |  |  | 9/30/12 |  | 12/31/12 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 3/31/12 |  |  |  | /30/12 | 3/31/13 |  |  |  | 6/30/13 |
| Net Investment Income ${ }^{(3)}$ | \$ | 0.35 |  |  | \$ | 0.29 | \$ | 0.15 | \$ | 0.26 | \$ | 0.30 |  |  | \$ | 0.32 | \$ | 0.11 | \$ | 0.18 | \$ 0.29 |
| Net Realized Gains (Losses) ${ }^{(3)}$ | \$ | (0.01) | \$ | 0.02 | \$ | (0.10) | \$ | (0.00) | \$ | (1.03) | \$ | 0.04 | \$ | (0.21) | \$ | 0.00 | \$(0.79) |
| Net Unrealized Gains (Losses) ${ }^{(3)}$ | \$ | 0.19 | \$ | (0.13) | \$ | 0.04 | \$ | 0.02 | \$ | 1.01 | \$ | (0.17) | \$ | 0.12 | \$ | 0.22 | \$ 0.66 |
| Net Income ${ }^{(3)}$ | \$ | 0.53 | \$ | 0.18 | \$ | 0.10 | \$ | 0.28 | \$ | 0.29 | \$ | 0.19 | \$ | 0.02 | \$ | 0.40 | \$ 0.16 |
| Net Asset Value at End of Period ${ }^{(4)}$ | \$ | 9.83 | \$ | 9.75 | \$ | 9.58 | \$ | 9.59 | \$ | 9.61 | \$ | 9.55 | \$ | 9.31 | \$ | 9.47 | \$ 9.37 |
| Dividends Declared ${ }^{(3)}$ | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ 0.26 |
| Basic Weighted Average Shares Outstanding ${ }^{(3)}$ |  | 73.0 |  | 73.1 |  | 73.2 |  | 73.4 |  | 73.6 |  | 73.7 |  | 73.8 |  | 74.0 | 74.1 |
| Total Shares Outstanding at End of Period |  | 73.0 |  | 73.0 |  | 73.2 |  | 73.4 |  | 73.6 |  | 73.7 |  | 73.8 |  | 74.0 | 74.1 |

## Portfolio Summary

\$ in thousands
Investment Portfolio at Cost
Investment Portfolio at Fair Value Fair Value \% Cost
Number of Portfolio Companies Average Investment Size at Cost

Yield on Income Producing Capital at Cost Yield on Senior Secured Loans at Cost Yield on Other Debt Securities at Cost

Total Investment Portfolio at Fair Value Senior Secured Loans \& Notes
Unsecured \& Subordinated Debt
Preferred \& Common Equity \& Warrants

| 6/30/11 | 9/30/11 | 12/31/11 | 3/31/12 | 6/30/12 | 9/30/12 | 12/31/12 | 3/31/13 | 6/30/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 993,646 | \$1,048,672 | \$1,097,871 | \$1,142,955 | \$ 1,138,439 | \$1,079,815 | \$ 1,037,349 | \$ 982,305 | \$ 919,574 |
| \$947,656 | \$ 992,262 | \$1,048,952 | \$1,095,390 | \$1,165,543 | \$1,093,978 | \$ 1,061,598 | \$ 1,022,771 | \$1,009,221 |
| 95.4\% | 94.6\% | 95.5\% | 95.8\% | 102.4\% | 101.3\% | 102.3\% | 104.1\% | 109.7\% |
| 55 | 54 | 54 | 55 | 53 | 50 | 47 | 44 | 41 |
| \$ 18,066 | \$ 19,420 | \$ 20,331 | \$ 20,781 | \$ 21,480 | \$ 21,596 | \$ 22,071 | \$ 22,325 | \$ 22,429 |
| 11.5\% | 11.9\% | 11.9\% | 11.6\% | 12.4\% | 12.2\% | 12.2\% | 12.4\% | 12.1\% |
| 11.1\% | 11.7\% | 12.0\% | 11.5\% | 11.7\% | 11.6\% | 11.4\% | 11.5\% | 11.5\% |
| 11.9\% | 12.1\% | 11.4\% | 11.9\% | 13.8\% | 13.5\% | 13.5\% | 13.6\% | 13.2\% |
| 68.1\% | 71.2\% | 73.4\% | 72.6\% | 70.7\% | 74.9\% | 70.7\% | 70.2\% | 66.8\% |
| 19.4\% | 17.2\% | 16.0\% | 16.3\% | 18.6\% | 13.4\% | 15.8\% | 14.0\% | 11.7\% |
| 12.5\% | 11.5\% | 10.6\% | 11.1\% | 10.7\% | 11.8\% | 13.5\% | 15.8\% | 21.5\% |

[^0]
## Select Historical Financial Information

| Financial History |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Full Year |  |  |  |  |  |
| \$ in thousands, except per share data |  | 6/30/11 |  | 9/30/11 |  | 12/31/11 |  | 3/31/12 |  | 6/30/12 |  | 9/30/12 |  | 12/31/12 |  | 3/31/13 |  | 6/30/13 |  | 12/31/10 |  | 12/31/11 |  | 12/31/12 |
| Net Investment Income | \$ | 25,739 | \$ | 20,965 | \$ | 11,298 | \$ | 19,024 | \$ | 22,383 | \$ | 23,938 | \$ | 8,316 | \$ | 12,964 | \$ | 21,220 | \$ | 59,851 | \$ | 72,879 | \$ | 73,662 |
| Net Investment Income per share ${ }^{(3)}$ | \$ | 0.35 | \$ | 0.29 | \$ | 0.15 | \$ | 0.26 | \$ | 0.30 | \$ | 0.32 | \$ | 0.11 | \$ | 0.18 | \$ | 0.29 | \$ | 0.96 | \$ | 1.00 | \$ | 1.00 |
| Net Investment Income - Pre-Incentive Fee ${ }^{(7)}$ | \$ | 25,739 | \$ | 20,965 | \$ | 23,176 | \$ | 21,238 | \$ | 22,383 | \$ | 26,902 | \$ | 25,630 | \$ | 18,228 | \$ | 23,289 | \$ | 74,959 | \$ | 84,757 | \$ | 96,153 |
| Net Investment Income - Pre-Incentive Fee per share ${ }^{(7)}$ | \$ | 0.35 | \$ | 0.29 | \$ | 0.32 | \$ | 0.29 | \$ | 0.30 | \$ | 0.37 | \$ | 0.35 | \$ | 0.25 | \$ | 0.31 | \$ | 1.20 | \$ | 1.16 | \$ | 1.31 |
| Net Investment Income, as adjusted ${ }^{(7)}$ | \$ | 20,897 | \$ | 18,008 | \$ | 19,369 | \$ | 18,649 | \$ | 18,560 | \$ | 21,889 | \$ | 20,059 | \$ | 16,130 | \$ | 19,111 | \$ | 61,278 | \$ | 72,880 | \$ | 79,156 |
| Adjusted Net Investment Income per share ${ }^{(3)}$ | \$ | 0.29 | \$ | 0.25 | \$ | 0.26 | \$ | 0.25 | \$ | 0.25 | \$ | 0.30 | \$ | 0.27 | \$ | 0.22 | \$ | 0.26 | \$ | 0.98 | \$ | 1.00 | \$ | 1.08 |
| Net Realized / Unrealized Gains (Losses) | \$ | 13,179 | \$ | $(8,027)$ | \$ | $(4,249)$ | \$ | 1,274 | \$ | $(1,401)$ | \$ | $(9,609)$ | \$ | $(6,574)$ | \$ | 16,833 | \$ | $(9,196)$ | \$ | 11,699 | \$ | 4,042 | \$ | $(16,310)$ |
| Net Realized / Unrealized Gains (Losses) per share ${ }^{(3)}$ | \$ | 0.18 | \$ | (0.11) | \$ | (0.06) | \$ | 0.02 | \$ | (0.02) | \$ | (0.13) | \$ | (0.09) | \$ | 0.23 | \$ | (0.12) | \$ | 0.19 | \$ | 0.06 | \$ | (0.22) |
| Net Income | \$ | 38,918 | \$ | 12,937 | \$ | 7,050 | \$ | 20,298 | \$ | 20,982 | \$ | 14,329 | \$ | 1,742 | \$ | 29,797 | \$ | 12,023 | \$ | 71,550 | \$ | 76,921 | \$ | 57,351 |
| Net Income per share ${ }^{(3)}$ | \$ | 0.53 | \$ | 0.18 | \$ | 0.10 | \$ | 0.28 | \$ | 0.29 | \$ | 0.19 | \$ | 0.02 | \$ | 0.40 | \$ | 0.16 | \$ | 1.14 | \$ | 1.05 | \$ | 0.78 |
| Dividends Declared | \$ | 18,983 | \$ | 18,984 | \$ | 19,041 | \$ | 19,090 | \$ | 19,125 | \$ | 19,161 | \$ | 19,196 | \$ | 19,230 | \$ | 19,265 | \$ | 80,456 | \$ | 80,362 | \$ | 76,572 |
| Dividends Declared per share ${ }^{(3)}$ | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 1.28 | \$ | 1.10 | \$ | 1.04 |
| Total Net Assets | \$ | 717,617 | \$ | 711,784 | \$ | 701,009 | \$ | 703,952 | \$ | 707,059 | \$ | 703,534 | \$ | 687,380 | \$ | 700,434 | \$ | 694,451 | \$ | 698,480 | \$ | 701,009 | \$ | 687,380 |
| Net Asset Value per share ${ }^{(4)}$ | \$ | 9.83 | \$ | 9.75 | \$ | 9.58 | \$ | 9.59 | \$ | 9.61 | \$ | 9.55 | \$ | 9.31 | \$ | 9.47 | \$ | 9.37 | \$ | 9.62 | \$ | 9.58 | \$ | 9.31 |
| Book Debt / Book Equity Ratio |  | 0.38x |  | 0.45x |  | 0.49x |  | 0.54x |  | 0.64x |  | 0.55x |  | 0.50x |  | 0.44x |  | 0.45x |  | 0.24x |  | 0.49x |  | 0.50x |
| Book Debt / Book Equity Ratio, Net of Available Cash ${ }^{(8)}$ |  | 0.32x |  | 0.40x |  | 0.48x |  | 0.53x |  | 0.62x |  | 0.54x |  | 0.49x |  | 0.44x |  | 0.39x |  | 0.24 x |  | 0.48x |  | 0.49x |

## Select Historical Portfolio Information

## Portfolio History

\$ in thousands, except per share data
As of and for the Three Months Ending,
Investment Portfolio at Cost ${ }^{(5)}$
Investment Portfolio at Fair Value ${ }^{(5)}$
Fair Value \% Cost
Number of Portfolio Companies
Average Investment Size at Cost
Weighted Average Yield on Invested Capital at Cost
Weighted Average Yield on Senior Secured Loans at Cost
Weighted Average Yield on Other Debt Securities at Cost
Total Investment Portfolio at Fair Value ${ }^{(6)}$
Senior Secured Loans \& Notes
Unsecured \& Subordinated Debt
Preferred \& Common Equity \& Warrants
New Investments at Cost
Sales, Repayments, Other Exits at Cost
Net New Investments at Cost
Number of New Portfolio Company Investments
Number of Portfolio Company Exits

|  | 6/30/11 |  | 9/30/11 |  | 12/31/11 |  | 3/31/12 |  | 6/30/12 |  | 9/30/12 |  | 12/31/12 |  | 3/31/13 |  | 6/30/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 993,646 | \$ | 1,048,672 | \$ | 1,097,871 | \$ | 1,142,955 | \$ | 1,138,439 | \$ | 1,079,815 | \$ | 1,037,349 | \$ | 982,305 | \$ | 919,574 |
| \$ | $\begin{array}{r} 947,656 \\ 95.4 \% \end{array}$ | \$ | $\begin{array}{r} 992,262 \\ 94.6 \% \end{array}$ | \$ | $\begin{array}{r} 1,048,952 \\ 95.5 \% \end{array}$ | \$ | $\begin{array}{r} 1,095,390 \\ 95.8 \% \end{array}$ | \$ | $\begin{array}{r} 1,165,543 \\ 102.4 \% \end{array}$ | \$ | $\begin{array}{r} 1,093,978 \\ 101.3 \% \end{array}$ | \$ | $\begin{array}{r} 1,061,598 \\ 102.3 \% \end{array}$ | \$ | $\begin{array}{r} 1,022,771 \\ 104.1 \% \end{array}$ | \$ | $\begin{array}{r} 1,009,221 \\ 109.7 \% \end{array}$ |
|  | 55 |  | 54 |  | 54 |  | 55 |  | 53 |  | 50 |  | 47 |  | 44 |  | 41 |
| \$ | 18,066 | \$ | 19,420 | \$ | 20,331 | \$ | 20,781 | \$ | 21,480 | \$ | 21,596 | \$ | 22,071 | \$ | 22,325 | \$ | 22,429 |
|  | 11.5\% |  | 11.9\% |  | 11.9\% |  | 11.6\% |  | 12.4\% |  | 12.2\% |  | 12.2\% |  | 12.4\% |  | 12.1\% |
|  | 11.1\% |  | 11.7\% |  | 12.0\% |  | 11.5\% |  | 11.7\% |  | 11.6\% |  | 11.4\% |  | 11.5\% |  | 11.5\% |
|  | 11.9\% |  | 12.1\% |  | 11.4\% |  | 11.9\% |  | 13.8\% |  | 13.5\% |  | 13.5\% |  | 13.6\% |  | 13.2\% |
|  | 68.1\% |  | 71.2\% |  | 73.4\% |  | 72.6\% |  | 70.7\% |  | 74.9\% |  | 70.7\% |  | 70.2\% |  | 66.8\% |
|  | 19.4\% |  | 17.2\% |  | 16.0\% |  | 16.3\% |  | 18.6\% |  | 13.4\% |  | 15.8\% |  | 14.0\% |  | 11.7\% |
|  | 12.5\% |  | 11.5\% |  | 10.6\% |  | 11.1\% |  | 10.7\% |  | 11.8\% |  | 13.5\% |  | 15.8\% |  | 21.5\% |
| \$ | $\begin{array}{r} 81,575 \\ (71,375) \\ \hline \end{array}$ | \$ | $\begin{aligned} & 139,402 \\ & (87,592) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 141,002 \\ & (86,126) \end{aligned}$ | \$ | $\begin{array}{r} 73,446 \\ (40,739) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 148,243 \\ (80,497) \\ \hline \end{array}$ | \$ | $\begin{gathered} 16,789 \\ (82,256) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 78,621 \\ (111,264) \\ \hline \end{array}$ | \$ | $\begin{gathered} 46,027 \\ (104,213) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 185,815 \\ (199,117) \\ \hline \end{gathered}$ |
| \$ | 10,200 | \$ | 51,810 | \$ | 54,875 | \$ | 32,707 | \$ | 67,745 | \$ | $(65,467)$ | \$ | $(32,643)$ | \$ | $(58,186)$ | \$ | $(13,302)$ |
|  | 4 |  | 3 |  | 3 |  | 2 |  | 2 |  | - |  | 2 |  | 1 |  | 2 |
|  | 1 |  | 4 |  | 3 |  | 1 |  | 4 |  | 3 |  | 5 |  | 4 |  | 5 |

Portfolio Evolution


## Defensive Portfolio Composition

BKCC's secured debt focus and conservative investment composition have contributed to its portfolio performance

- As of June 30, 2013, senior debt comprised $66.8 \%$ of the total portfolio at fair market value



Please see Notes to the Investor Presentation on page 23

## Conservatively Positioned Portfolio

Portfolio Composition by Investment Rating at Fair Market Value ${ }^{(1)}$
Portfolio Ratings by Market Value Over Time


Portfolio Composition by Industry at Fair Market Value ${ }^{(\mathbf{1})}$


Please see Notes to the Investor Presentation on page 23
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Portfolio Composition by Vintage ${ }^{(1,10)}$


BlackRock Kelso Capital

## Increased Liquidity and Investment Capacity

BKCC continues to pursue a conservative strategy of capital preservation

- Conservative dividend distribution policy
- $\$ 371.8$ million in excess asset coverage ( $1: 1$ test) and subject to compliance with applicable covenants and borrowing base limitations, the amount currently available under the Company's credit facility was $\$ 334.0$ million as of June 30, 2013 ${ }^{(11)}$




BKCC has significant capacity to take advantage of new investment opportunities in today's market

## Portfolio Summary

\$ in millions
For the quarters ending,
New Investments at Cost
Senior Secured Loans
Senior Secured Notes
Subordinated / Unsecured Debt
Equity Warrants
Preferred Equity
Common Equity
LP/LLC Interests
Total Invested Assets at FMV
Weighted Average Yield ${ }^{(12)}$
3-Month LIBOR
Spread

## Total Net Assets

Total Net Assets and Liabilities
Borrowings ${ }^{(9)}$
Investment Income
Interest Expense
Other Expenses
Management Fee
Incentive Fee

## Net Investment Income

Net Investment Income per share ${ }^{(3)}$
Net Investment Income per share Pre-Incentive Fee ${ }^{(7)}$ Net Investment Income per share, as adjusted ${ }^{(7)}$
Earnings per share ${ }^{(3)}$
Dividends per share
Net Asset Value per share

| Dec-09 | Mar-10 | Jun-10 | Sep-10 | Dec-10 | Mar-11 | Jun-11 | Sep-11 | Dec-11 | Mar-12 | Jun-12 | Sep-12 | Dec-12 | Mar-13 | Jun-13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 8.6 | \$ 16.4 | \$ 127.8 | \$ 177.4 | \$ 84.2 | \$ 39.6 | \$ 81.5 | \$ 139.4 | \$ 141.0 | \$ 73.4 | \$ 148.2 | \$ 16.8 | \$ 78.6 | \$ 46.0 | \$ 185.8 |
| 503.2 | 489.8 | 443.4 | 427.6 | 450.3 | 485.2 | 532.6 | 592.1 | 655.6 | 642.2 | 649.4 | 644.2 | 556.5 | 499.4 | 455.8 |
| 48.4 | 48.3 | 86.9 | 86.5 | 88.3 | 88.1 | 112.6 | 114.6 | 113.9 | 153.3 | 174.8 | 174.7 | 193.9 | 218.8 | 218.1 |
| 260.2 | 211.6 | 132.0 | 221.0 | 232.1 | 230.4 | 184.1 | 171.1 | 168.0 | 178.8 | 216.4 | 146.5 | 167.6 | 143.2 | 117.8 |
| 1.0 | 3.8 | 4.6 | 5.2 | 5.6 | 4.6 | 4.5 | 5.0 | 6.3 | 8.3 | 9.7 | 11.3 | 16.3 | 17.9 | 22.5 |
| 5.9 | 6.1 | 5.3 | 5.4 | 6.6 | 6.2 | 6.1 | 7.7 | - | - |  | 1.1 | 5.8 | 6.9 | 32.6 |
| 18.9 | 24.5 | 62.7 | 71.7 | 83.2 | 81.1 | 78.2 | 71.5 | 66.0 | 71.8 | 70.9 | 72.4 | 72.3 | 78.7 | 100.7 |
| 13.1 | 21.9 | 21.9 | 23.7 | 23.4 | 25.6 | 29.5 | 30.2 | 39.2 | 41.0 | 44.4 | 43.8 | 49.0 | 58.0 | 61.6 |
| \$850.7 | \$ 806.0 | \$ 756.8 | \$ 841.1 | \$889.5 | \$ 921.2 | \$ 947.6 | \$ 992.3 | \$ 1,049.0 | \$ 1,095.4 | \$ 1,165.5 | \$ 1,094.0 | \$ 1,061.6 | \$ 1,022.8 | \$ 1,009.2 |
| 11.2\% | 11.6\% | 10.5\% | 10.5\% | 10.9\% | 11.4\% | 11.5\% | 11.9\% | 11.9\% | 11.6\% | 12.4\% | 12.2\% | 12.2\% | 12.4\% | 12.1\% |
| 0.2\% | 0.3\% | 0.5\% | 0.3\% | 0.3\% | 0.3\% | 0.2\% | 0.4\% | 0.6\% | 0.5\% | 0.5\% | 0.4\% | 0.3\% | 0.3\% | 0.3\% |
| 11.0\% | 11.3\% | 10.0\% | 10.2\% | 10.6\% | 11.1\% | 11.3\% | 11.5\% | 11.3\% | 11.1\% | 12.0\% | 11.9\% | 11.9\% | 12.1\% | 11.8\% |
| \$ 539.6 | \$ 553.0 | \$ 642.4 | \$ 639.1 | \$ 698.5 | \$ 695.4 | \$ 717.6 | \$ 711.8 | \$ 701.0 | \$ 704.0 | \$ 707.1 | \$ 703.5 | \$ 687.4 | \$ 700.4 | \$ 694.5 |
| 879.5 | 838.5 | 812.4 | 917.5 | 915.6 | 1,009.4 | 1,032.5 | 1,060.5 | 1,091.2 | 1,127.9 | 1,202.3 | 1,125.0 | 1,090.0 | 1,065.2 | 1,094.5 |
| 296.0 | 253.5 | 145.0 | 205.5 | 170.0 | 275.0 | 275.0 | 317.5 | 343.0 | 378.9 | 449.9 | 384.6 | 346.9 | 305.8 | 314.9 |
| \$ 30.3 | \$ 27.8 | \$ 28.2 | \$ 24.8 | \$ 25.0 | \$ 25.2 | \$ 37.1 | \$ 33.2 | \$ 36.0 | \$ 33.2 | \$ 35.5 | \$ 40.7 | \$ 37.9 | \$ 31.1 | \$ 36.1 |
| 1.4 | 1.1 | 1.7 | 1.7 | 1.7 | 3.6 | 4.1 | 4.2 | 4.7 | 4.7 | 5.0 | 5.2 | 4.7 | 4.8 | 4.9 |
| 2.5 | 1.6 | 1.9 | 2.2 | 2.1 | 2.2 | 2.4 | 3.0 | 2.9 | 1.9 | 2.5 | 2.7 | 2.0 | 2.8 | 2.7 |
| 4.6 | 4.3 | 4.2 | 4.0 | 4.4 | 4.5 | 5.0 | 5.1 | 5.3 | 5.4 | 5.5 | 6.0 | 5.6 | 5.3 | 5.2 |
| 16.8 | 0.5 | - | - | 14.6 | - | - | - | 11.9 | 2.2 | - | 3.0 | 17.3 | 5.3 | 2.1 |
| \$ 5.0 | \$ 20.3 | \$ 20.4 | \$ 16.8 | \$ 2.4 | 14.9 | 25.7 | 21.0 | 11.3 | 19.0 | 22.4 | 23.9 | 8.3 | 13.0 | 21.2 |
| \$ 0.09 | \$ 0.36 | \$ 0.36 | \$ 0.26 | \$ 0.03 | \$ 0.20 | \$ 0.35 | \$ 0.29 | \$ 0.15 | \$ 0.26 | \$ 0.30 | \$ 0.32 | \$ 0.11 | \$ 0.18 | \$ 0.29 |
| \$ 0.39 | \$ 0.37 | \$ 0.36 | \$ 0.26 | \$ 0.24 | \$ 0.20 | \$ 0.35 | \$ 0.29 | \$ 0.32 | \$ 0.29 | \$ 0.30 | \$ 0.37 | \$ 0.35 | \$ 0.25 | \$ 0.31 |
| \$ 0.31 | \$ 0.30 | \$ 0.28 | \$ 0.20 | \$ 0.21 | \$ 0.20 | \$ 0.29 | \$ 0.25 | \$ 0.26 | \$ 0.25 | \$ 0.25 | \$ 0.30 | \$ 0.27 | \$ 0.22 | \$ 0.26 |
| \$ 0.29 | \$ 0.54 | \$ 0.39 | \$ 0.25 | \$ 0.03 | \$ 0.25 | \$ 0.53 | \$ 0.18 | \$ 0.10 | \$ 0.28 | \$ 0.29 | \$ 0.19 | \$ 0.02 | \$ 0.40 | \$ 0.16 |
| \$ 0.32 | \$ 0.32 | \$ 0.32 | \$ 0.32 | \$ 0.32 | \$ 0.32 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 | \$ 0.26 |
| \$ 9.55 | \$ 9.77 | \$ 9.83 | \$ 9.76 | \$ 9.62 | \$ 9.56 | \$ 9.83 | \$ _ 9.75 | \$_ 9.58 | \$ 9.59 | \$ 9.61 | \$ _ 9.55 | \$ 9.31 | \$ 9.47 | \$ _ 9.37 |

## Summary Review of Financial Results

Total Investment Income

## Net Investment Income, GAAP

Addback: GAAP Incentive Management Fee Expense Based on Gains Addback: GAAP Incentive Management Fee Expense Based on Income

## Net Investment Income, Pre-Incentive Fee ${ }^{(7)}$

Less: Incremental Incentive Management Fee Expense Based on Income
Net Investment Income, as Adjusted ${ }^{(7)}$
Investment Gain (Loss)
F/X Gain (Loss)
Investment Appreciation (Depreciation)
F/X Translation

Net Increase in Net Assets, GAAP
Net Increase in Net Assets, Pre Incentive Fee ${ }^{(7)}$
Net Increase in Net Assets, as Adjusted ${ }^{(7)}$

|  | Q2 2012 |  |  | Q3 2012 |  |  |  | Q4 2012 |  |  |  | FY 2012 |  |  |  | Q1 2013 |  |  |  | Q2 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$'s | per share |  | \$'s |  | per share |  | \$'s |  | per share |  | \$'s |  | per share |  | \$'s |  | per share |  | \$'s |  | per share |  |
| \$ | 35,466,277 | \$ | 0.48 | \$ | 40,720,102 | \$ | 0.55 | \$ | 37,897,552 | \$ | 0.51 | \$ | 147,290,596 | \$ | 2.00 | \$ | 31,129,502 | \$ | 0.42 | \$ | 36,136,223 | \$ | 0.49 |
|  | 22,383,237 |  | 0.30 |  | 23,938,272 |  | 0.32 |  | 8,315,811 |  | 0.11 |  | 73,661,532 |  | 1.00 |  | 12,964,078 |  | 0.18 |  | 21,219,854 |  | 0.29 |
|  | - |  | - |  | 2,963,803 |  | 0.04 |  | 2,530,932 |  | 0.03 |  | 5,494,735 |  | 0.07 |  | 3,720,726 |  | 0.05 |  | 1,695,021 |  | 0.02 |
|  | - |  | - |  | - |  | - |  | 14,783,195 |  | 0.20 |  | 16,997,054 |  | 0.23 |  | 1,543,384 |  | 0.02 |  | 374,584 |  | 0.01 |
|  | 22,383,237 |  | 0.30 |  | 26,902,075 |  | 0.37 |  | 25,629,938 |  | 0.35 |  | 96,153,321 |  | 1.31 |  | 18,228,188 |  | 0.25 |  | 23,289,459 |  | 0.31 |
|  | $(3,822,955)$ |  | (0.05) |  | $(5,013,423)$ |  | (0.07) |  | $(5,571,252)$ |  | (0.08) |  | $(16,997,054)$ |  | (0.23) |  | $(2,098,240)$ |  | (0.03) |  | $(4,178,233)$ |  | (0.06) |
|  | 18,560,282 |  | 0.25 |  | 21,888,652 |  | 0.30 |  | 20,058,686 |  | 0.27 |  | 79,156,267 |  | 1.08 |  | 16,129,948 |  | 0.22 |  | 19,111,226 |  | 0.26 |
|  | $(75,506,101)$ |  | (1.03) |  | 2,437,334 |  | 0.03 |  | $(14,716,829)$ |  | (0.20) |  | (87,932,990) |  | (1.19) |  | 52,183 |  | 0.00 |  | $(59,000,134)$ |  | (0.80) |
|  | $(409,137)$ |  | (0.01) |  | 362,009 |  | 0.00 |  | $(967,726)$ |  | (0.01) |  | $(1,185,429)$ |  | (0.02) |  | 161,159 |  | 0.00 |  | 605,768 |  | 0.01 |
|  | 73,734,512 |  | 1.00 |  | $(11,262,047)$ |  | (0.15) |  | 7,969,653 |  | 0.11 |  | 71,335,341 |  | 0.97 |  | 16,369,689 |  | 0.22 |  | 49,833,772 |  | 0.67 |
|  | 779,629 |  | 0.01 |  | $(1,146,461)$ |  | (0.02) |  | 1,140,833 |  | 0.02 |  | 1,472,779 |  | 0.02 |  | 250,030 |  | 0.00 |  | $(635,863)$ |  | (0.01) |
|  | 20,982,140 |  | 0.29 |  | 14,329,107 |  | 0.19 |  | 1,741,742 |  | 0.02 |  | 57,351,233 |  | 0.78 |  | 29,797,139 |  | 0.40 |  | 12,023,397 |  | 0.16 |
|  | 20,982,140 |  | 0.29 |  | 17,292,910 |  | 0.23 |  | 19,055,869 |  | 0.26 |  | 79,843,022 |  | 1.08 |  | 35,061,249 |  | 0.47 |  | 14,093,002 |  | 0.19 |
|  | 17,159,185 |  | 0.23 |  | 12,279,487 |  | 0.17 |  | 13,484,617 |  | 0.18 |  | 62,845,968 |  | 0.85 |  | 32,963,009 |  | 0.45 |  | 9,914,769 |  | 0.13 |

# III. Current Market Environment 

## Leveraged Loan Investing Continues to Strengthen

Average debt multiples for middle-market loans have rebounded since 2009 to the highs seen during the pre-1999 and 2005-2007 time periods

- Total leverage for new transactions was $4.4 x$ in Q2 2013, a significant increase from the 3.4 x average in 2009 and 4.3 x average in 2012, and slightly below the 4.8x average in 2007
- At 4.4x, senior lending leverage (first lien, second lien, and other senior debt) in Q2 2013 has returned to the previous peak level seen in 2007 (4.4x), and an average of 3.4x from 2001 - 2009 and 3.9x in 2012
contribution percentages to above pre-crisis levels in Q2 2013, but have declined significantly from their peak in 2009
- Total contributed equity to new LBO transactions in Q2 2013 represented $32.0 \%$ of capital
- Total contributed equity to LBO transactions peaked in 2009 at $50.8 \%$ of capital
- Equity contribution levels in Q2 2013 were approximately 3.2\% lower than those required during the 2005-2007 period (32.8\%)


Average Equity Contribution to Leveraged Buyouts


## Pricing on Leveraged Loans Has Stabilized

Pricing on leveraged loans across the capital structure has narrowed since March 2009, but remains higher than historical levels

- Leveraged loan spreads and average upfront fees have settled at levels greater than their 2005-2007 averages
- Current pricing remains robust at approximately $1.3 x$ the 1997 - 2007 average

Average Discounted Spread of Leveraged Loans


Institutional Loan Spreads


Sources: Standard \& Poor’s LCD Leveraged Lending Review Q2 2013 and LCD High End Middle Market Lending Review Q2 2013
Please see Notes to the Investor Presentation on page 23

## The Middle Market Offers More Attractive Opportunities for Investors

## General Characteristics

$\checkmark$ Typically $\$ 50$ million to $\$ 1$ billion in revenues
$\checkmark$ Fundamental credit analysis comparatively more important
$\checkmark$ If rated, rating agencies likely assign lower rating
$\checkmark$ Middle-market investments typically include inherent structural and credit protections
$\checkmark$ High level of acquisition activity (realization opportunities)

Middle Market Leveraged Loans Outstanding


## Benefits

$\checkmark$ Attractive yields
$\checkmark$ Conservative capital structures
$\checkmark$ Strong recovery rates
$\checkmark$ Smaller investor groups and active lender involvement
$\checkmark$ Involvement of equity sponsors
$\checkmark$ Issuer diversification
$\square$


Source: Standard \& Poor’s LCD High End Middle Market Lending Review Q2 2013

# IV. Notes to the Investor Presentation 

## Notes to the Investor Presentation

${ }^{(1)}$ As of June 30, 2013.
${ }^{(2)}$ Dividend amount includes Q3 2013 dividend of \$0.26 declared on July 31, 2013 and paid on October 3, 2013.
${ }^{(3)}$ Income statement data per share excludes the impact of diluted weighted average shares outstanding.
${ }^{(4)}$ Balance sheet per share data utilizes total shares outstanding at end of period.
${ }^{(5)}$ Calculations for periods prior to Q1 2011 are net of unearned income, as represented in public filings.
${ }^{(6)}$ Total investment portfolio excludes cash and cash equivalents and is gross of unearned income for periods prior to Q1 2011.


 over time.

Pre-Incentive Fee: Amounts are adjusted to remove all incentive management fees. Such fees are calculated but not necessarily due and payable at this time.
${ }^{(8)}$ Book debt adjusted for cash and cash equivalents.
${ }^{(9)}$ Borrowings consists of debt, as listed in public filings.
${ }^{(10)}$ Represents date of original investment or date of subsequent amendment if amendment resulted in a re-pricing of the original investment terms.
${ }^{(11)}$ Asset coverage ratio was 315\% as of June 30, 2013.
${ }^{(12)}$ Yield on invested capital for all debt or income-producing securities on a cost basis.
${ }^{(13)}$ Original issue discounts are included in upfront fees, beginning in 2011.
Note: Schedules may diverge from public financials due to rounding.


[^0]:    Please see Notes to the Investor Presentation on page 23

