# BlackRock Kelso Capital 

Investor Presentation

March 2011

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Forward-looking statements may be influenced in particular by factors such as fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, and changes in economic, political and regulatory considerations. We caution that the foregoing list is not exhaustive.

When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. Any performance data quoted in this document represents past performance and does not guarantee future results. The performance stated may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted. We do not undertake to update our forward-looking statements unless required by law.
I. BlackRock Kelso Capital Overview ..... 3
II. Financial Summary ..... 8
III. Current Market Environment ..... 18
IV. Notes to the Investor Presentation ..... 22

## I. BlackRock Kelso Capital Overview

## Successful Track Record of Middle Market Investing

## Business Development Company Fund Structure

## Investor-friendly Fee Structure

Dedicated team of investment professionals with long-standing relationships and a proactive direct origination focus
$\checkmark$ Industry-leading, "hands-on" diligence approach focusing on long-term business fundamentals and capital preservation
$\checkmark$ Active support of world-class investment partners in BlackRock, Inc. and the Kelso Principals
$\checkmark$ Completed 115 investments in middle market companies since inception ${ }^{(1)}$
$\checkmark$ Declared $\$ 7.16$ per share in dividends to shareholders since inception ${ }^{(2)}$

Conservatively structured and highly regulated asset class (maximum one-toone leverage allowance)
$\checkmark$ Highly visible investment income and dividend generation
$\checkmark$ Mark-to-market accounting requirements ensure accurate and timely valuations for investors
$\checkmark$ Well capitalized with $\$ 516.4$ million in excess asset coverage ${ }^{(1)}$

Shareholder-friendly fee arrangement resulting from performance incentive fee subject to both a hurdle and a high water mark structure
$\checkmark 50 \%$ catch-up provision favors investors - the Investment Advisor does not earn full incentive fees until investors have received a $13.3 \%$ return
$\checkmark$ Lower costs than many finance competitors and internally managed BDCs
$\checkmark$ Transparent payment structure

## Focus on Value and Cash Flow

$\checkmark$ Premium on fundamental analysis and value from an investor's perspective
$\checkmark$ Invest at low multiples of operating cash flow in companies profitable at the time of investment on an operating cash flow basis
$\checkmark$ Typically do not invest in start-up companies or companies having speculative business plans

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+2
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Competitive Position in Industry
$\checkmark$ Companies that have strong market positions and are well suited to capitalize on growth opportunities
$\checkmark$ Companies that demonstrate significant competitive advantages that aid to protect their market position and profitability

## Experienced Management

$\checkmark$ Generally require that portfolio companies have an experienced management team
$\checkmark$ Generally require portfolio companies to have in place proper incentives to induce management to succeed and to act in concert with investor interests, which may include a significant equity stake

## Investment Exit Strategy

$\checkmark$ Internally generated cash flow for debt repayment
$\checkmark$ Strategic acquisition by other industry participants
$\checkmark$ Initial public offering of common stock or another capital market transaction
$\checkmark$ Exit equity investments via repurchases by the company and sales pursuant to M\&A

## Liquidation Value of Assets

$\checkmark$ Enterprise value focus
$\checkmark$ Prospective liquidation value of the assets that collateralize loans
$\checkmark$ Emphasize both tangible assets, such as accounts receivable, inventory, equipment and real estate, as well as intangible assets, such as intellectual property, customer lists, networks, and databases

## Thorough Investment Process

## Due Diligence



Post approval, BlackRock Kelso Capital works to structure investments quickly and effectively

## Comprehensive Portfolio Management

## Detailed review and rating process

- Review financial statements and reports
- Evaluate adherence to business plan and covenants
- Compare to other industry participants

Financial performance of existing portfolio companies is evaluated by the deal team on at least a quarterly basis

- Monthly and/or quarterly financials are analyzed by the deal team
- Discussions with management are conducted to review the performance of the businesses
- In many cases, BKCC maintains observation rights or seats on the portfolio companies’ boards of directors


## Update memos are prepared for each portfolio company by the respective deal team at least quarterly

- Memos are reviewed at the weekly investment professionals’ meeting


## A separate investment rating meeting is held and attended by all transaction professionals each quarter

- Each investment is reviewed by its primary deal team and given a suggested rating level to be discussed among all transaction professionals
- At the conclusion of discussion, and subject to the approval of senior management, the chief financial officer records the internal investment ratings for review by the Board of Directors

All investments that are rated at levels other than the highest rating are reviewed on a weekly basis by the transaction professionals and management

## II. Financial Summary

## Financial and Portfolio Summary

## Financial Highlights

Amounts shown on per share basis; share count in millions
Net Investment Income ${ }^{(3)}$
Net Realized Gains (Losses) ${ }^{(3)}$
Net Unrealized Gains (Losses) ${ }^{(3)}$
Net Income ${ }^{(3)}$
Net Asset Value at End of Period ${ }^{(4)}$
Dividends Declared ${ }^{(3)}$
Basic and Diluted Weighted Average Shares Outstanding Total Shares Outstanding at End of Period

| Full Year |  | Three Months Ending |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/10 |  | /31/10 |  | 9/30/10 |  | 6/30/10 |  | 3/31/10 |
| \$ | 0.96 | \$ | 0.03 | \$ | 0.26 | \$ | 0.36 | \$ | 0.36 |
| \$ | (1.44) | \$ | (0.39) | \$ | 0.02 | \$ | (0.38) | \$ | (0.75) |
| \$ | 1.63 | \$ | 0.39 | \$ | (0.03) | \$ | 0.41 | \$ | 0.93 |
| \$ | 1.14 | \$ | 0.03 | \$ | 0.25 | \$ | 0.39 | \$ | 0.54 |
| \$ | 9.62 | \$ | 9.62 | \$ | 9.76 | \$ | 9.83 | \$ | 9.77 |
| \$ | 1.28 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 |
|  | 62.7 |  | 70.9 |  | 65.5 |  | 57.5 |  | 56.6 |
|  | 72.6 |  | 72.6 |  | 65.5 |  | 65.4 |  | 56.6 |

Portfolio Summary

## \$ in thousands

Investment Portfolio at Cost ${ }^{(5)}$ Investment Portfolio at Fair Value ${ }^{(5)}$ Fair Value \% Cost

Number of Portfolio Companies Average Investment Size at Cost

Yield on Income Producing Capital at Cost Yield on Senior Secured Loans at Cost Yield on Other Debt Securities at Cost

Total Investment Portfolio at Fair Value ${ }^{(6)}$ Senior Secured Loans \& Notes
Unsecured \& Subordinated Debt
Preferred \& Common Equity \& Warrants


Please see Notes to the Investor Presentation on page 23

|  | Portfolio Activity |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in thousands | Full Year | Three Months Ending |  |  |  |  |  |  |  |
|  |  |  | 12/31/10 |  | 9/30/10 |  | 6/30/10 |  | 3/31/10 |
| New Investments at Cost | \$---705,956-7 | \$ | 84,240 | \$ | 177,428 | \$ | 127,847 | \$ | 16,442 |
| Sales, Repayments, Other Exits at Cost | \$ (395,269) | \$ | $(41,038)$ | \$ | $(100,206)$ | \$ | $(181,349)$ | \$ | $(72,676)$ |
| Net New Investments at Cost | \$ 10,687 | \$ | 43,202 | \$ | 77,223 | \$ | $(53,502)$ | \$ | $(56,235)$ |
| New Portfolio Company Investments | 8 |  | 3 |  | 4 |  | 1 |  | - |
| Portfolio Company Exits | 15 |  | 4 |  | 4 |  | 5 |  | 2 |

## Select Historical Financial Information

## Financial History

\$ in thousands, except per share data
Net Investment Income Before Incentive Fees
Net Investment Income Before Incentive Fees per share ${ }^{(3)}$
Net Investment Income
Net Investment Income per share ${ }^{(3)}$
Net Investment Income, as adjusted ${ }^{(7)}$ Adjusted Net Investment Income per share

Net Realized / Unrealized Gains (Losses)
Net Realized / Unrealized Gains (Losses) per share ${ }^{(3)}$
Net Income
Net Income per share ${ }^{(3)}$
Dividends Declared
Dividends Declared per share ${ }^{(3)}$
Total Net Assets
Net Asset Value per share ${ }^{(4)}$
Book Debt / Book Equity Ratio
Book Debt / Book Equity Ratio, Net of Available Cash ${ }^{(8)}$

| Full Year |  | Three Months Ending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/10 | 12/31/09 |  | 12/31/10 |  | 9/30/10 |  | 6/30/10 |  | 3/31/10 |  | 12/31/09 |  | 9/30/09 |  | 6/30/09 |  | 3/31/09 |
| \$--------959 | \$-----72,871 | \$ | 16,968 | \$ | 16,811 | \$ | 20,421 | \$ | 20,759 | \$ | 21,803 | \$ | 21,782 | \$ | 25,535 | \$ | 23,751 |
| \$ 1.20 | \$ 1.66 | \$ | 0.24 | \$ | 0.26 | \$ | 0.36 | \$ | 0.37 | \$ | 0.39 | \$ | 0.39 | \$ | 0.46 | \$ | 0.43 |
| \$ 59,851 | \$ 76,053 | \$ | 2,354 | \$ | 16,811 | \$ | 20,421 | \$ | 20,265 | \$ | 4,984 | \$ | 21,782 | \$ | 25,535 | \$ | 23,751 |
| \$ 0.96 | \$ 1.36 | \$ | 0.03 | \$ | 0.26 | \$ | 0.36 | \$ | 0.36 | \$ | 0.09 | \$ | 0.39 | \$ | 0.46 | \$ | 0.43 |
| \$ 59,851 | \$ 76,053 | \$ | 13,777 | \$ | 13,020 | \$ | 16,290 | \$ | 16,764 | \$ | 18,499 | \$ | 17,585 | \$ | 20,834 | \$ | 19,135 |
| \$ 0.96 | \$ 1.36 | \$ | 0.19 | \$ | 0.20 | \$ | 0.28 | \$ | 0.30 | \$ | 0.33 | \$ | 0.31 | \$ | 0.37 | \$ | 0.35 |
| \$ 11,699 | \$ $(8,813)$ | \$ | 62 | \$ | (496) | \$ | 1,914 | \$ | 10,218 | \$ | 11,355 | \$ | 9,364 | \$ | $(1,714)$ | \$ | $(27,818)$ |
| \$ 0.19 | \$ (0.16) | \$ | 0.00 | \$ | (0.01) | \$ | 0.03 | \$ | 0.18 | \$ | 0.20 | \$ | 0.17 |  | (0.03) | \$ | (0.50) |
| \$ 71,550 | \$ 67,240 | \$ | 2,416 | \$ | 16,316 | \$ | 22,335 | \$ | 30,483 | \$ | 16,339 | \$ | 31,146 | \$ | 23,822 | \$ | $(4,067)$ |
| \$ 1.14 | \$ 1.20 | \$ | 0.03 | \$ | 0.25 | \$ | 0.39 | \$ | 0.54 | \$ | 0.29 | \$ | 0.55 | \$ | 0.43 | \$ | (0.07) |
| \$ 80,456 | \$ 44,821 | \$ | 23,222 | \$ | 20,964 | \$ | 18,157 | \$ | 18,112 | \$ | 18,072 | \$ | 9,015 | \$ | 8,903 | \$ | 8,831 |
| \$ 1.28 | \$ 0.80 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.16 | \$ | 0.16 | \$ | 0.16 |
| \$ 698,480 | \$ 539,563 | \$ | 698,480 | \$ | 639,078 | \$ | 642,416 | \$ | 552,954 | \$ | 539,563 | \$ | 540,376 | \$ | 514,032 | \$ | 495,519 |
| \$ 9.62 | \$ 9.55 | \$ | 9.62 | \$ | 9.76 | \$ | 9.83 | \$ | 9.77 | \$ | 9.55 | \$ | 9.59 | \$ | 9.24 | \$ | 9.04 |
| $0.24 x$ | 0.55x |  | 0.24x |  | 0.32x |  | 0.23x |  | 0.46x |  | 0.55x |  | 0.64x |  | 0.73x |  | 0.85x |
| 0.24 x | 0.54 x |  | 0.24x |  | 0.31x |  | 0.19x |  | 0.45x |  | 0.54x |  | 0.65x |  | 0.73x |  | 0.85x |

[^0]
## Select Historical Portfolio Information

## Portfolio History

\$ in thousands, except per share data As of and for the Three Months Ending,

Investment Portfolio at Cost ${ }^{(5)}$
Investment Portfolio at Fair Value ${ }^{(5)}$
Fair Value \% Cost
Number of Portfolio Companies
Average Investment Size at Cost
Weighted Average Yield on Invested Capital at Cost
Weighted Average Yield on Senior Secured Loans at Cost Weighted Average Yield on Other Debt Securities at Cost

Total Investment Portfolio at Fair Value ${ }^{(6)}$
Senior Secured Loans \& Notes
Unsecured \& Subordinated Debt
Preferred \& Common Equity \& Warrants
New Investments at Cost
Sales, Repayments, Other Exits at Cost Net New Investments at Cost

Number of New Portfolio Company Investments Number of Portfolio Company Exits

| 12/31/10 |  | 9/30/10 |  | 6/30/10 |  | 3/31/10 |  | 12/31/09 |  | 9/30/09 |  | 6/30/09 |  | 3/31/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 985,678 | \$ | 966,827 | \$ | 886,663 | \$ | 957,362 | \$ | 1,054,820 | \$ | 1,144,893 | \$ | 1,216,209 | \$ | 1,251,187 |
| $\begin{array}{r} \$ 880,086 \\ 89.3 \% \end{array}$ | \$ | $\begin{array}{r} 833,747 \\ 86.2 \% \end{array}$ | \$ | $\begin{array}{r} 753,591 \\ 85.0 \% \end{array}$ | \$ | $\begin{array}{r} 803,329 \\ 83.9 \% \end{array}$ | \$ | $\begin{array}{r} 846,742 \\ 80.3 \% \end{array}$ | \$ | $\begin{array}{r} 880,677 \\ 76.9 \% \end{array}$ | \$ | $\begin{array}{r} 884,856 \\ 72.8 \% \end{array}$ | \$ | $\begin{array}{r} 912,942 \\ 73.0 \% \end{array}$ |
| 50 |  | 51 |  | 51 |  | 55 |  | 57 |  | 60 |  | 62 |  | 63 |
| \$ 19,714 | \$ | 18,957 | \$ | 17,386 | \$ | 17,407 | \$ | 18,506 | \$ | 19,082 | \$ | 19,616 | \$ | 19,860 |
| 10.9\% |  | 10.5\% |  | 10.5\% |  | 11.6\% |  | 11.2\% |  | 10.9\% |  | 10.4\% |  | 10.4\% |
| 10.1\% |  | 9.4\% |  | 10.0\% |  | 10.3\% |  | 9.4\% |  | 10.0\% |  | 9.8\% |  | 9.9\% |
| 12.1\% |  | 11.9\% |  | 11.3\% |  | 13.9\% |  | 14.2\% |  | 13.2\% |  | 12.1\% |  | 12.1\% |
| 60.6\% |  | 61.1\% |  | 70.1\% |  | 66.8\% |  | 64.8\% |  | 64.6\% |  | 65.3\% |  | 66.4\% |
| 26.1\% |  | 26.3\% |  | 17.4\% |  | 26.3\% |  | 30.6\% |  | 31.1\% |  | 31.1\% |  | 30.5\% |
| 13.3\% |  | 12.6\% |  | 12.5\% |  | 7.0\% |  | 4.6\% |  | 4.2\% |  | 3.6\% |  | 3.1\% |
| $\begin{array}{rr} 84,240 \\ (41,038) \end{array}$ | \$ | $\begin{gathered} 177,428 \\ (100,206) \end{gathered}$ | \$ | $\begin{gathered} 127,847 \\ (181,349) \end{gathered}$ | \$ | $\begin{gathered} 16,442 \\ (72,676) \end{gathered}$ | \$ | $\begin{gathered} 8,585 \\ (55,976) \end{gathered}$ | \$ | $\begin{gathered} 10,983 \\ (28,340) \end{gathered}$ | \$ | $\begin{gathered} 11,916 \\ (43,188) \end{gathered}$ | \$ | $\begin{array}{r} 15,274 \\ (720) \\ \hline \end{array}$ |
| \$ 43,202 | \$ | 77,223 | \$ | $(53,502)$ | \$ | $(56,235)$ | \$ | $(47,391)$ | \$ | $(17,357)$ | \$ | $(31,272)$ | \$ | 14,553 |
| 3 |  | 4 |  | 1 |  | - |  | - |  | - |  | - |  | - |
| 4 |  | 4 |  | 5 |  | 2 |  | 3 |  | 2 |  | 1 |  | - |

Please see Notes to the Investor Presentation on page 23
$\square$ BlackRock Kelso Capital

## Portfolio Evolution

Quarterly Cost / FMV / Borrowings ${ }^{(5,9)}$

$\square$ Cost $\square$ FMV $\square$ Borrowings $\star$ FMV \% Cost

|  |  | Q3-06 |  | Q4-06 |  | Q1-07 | Q2-07 | Q3-07 | Q4-07 | Q1-08 | Q2-08 | Q3-08 | Q4-08 | Q1-09 | Q2-09 | Q3-09 | Q4-09 |  | Q1-10 |  | Q2-10 |  | Q3-10 | Q4-10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost | \$ | 527.3 | \$ | 752.3 | \$ | 949.9 | \$ 1,081.9 | \$ 1,115.1 | \$ 1,155.4 | \$ 1,222.7 | \$ 1,279.8 | \$ 1,229.1 | \$ 1,235.8 | \$ 1,251.2 | \$ 1,216.2 | \$ 1,144.9 | \$ 1,054.8 | \$ | 957.4 | \$ | 886.7 | \$ | 966.8 | \$ 985.7 |
| FMV |  | 529.5 |  | 754.2 |  | 955.0 | 1,081.3 | 1,095.7 | 1,098.3 | 1,103.5 | 1,149.2 | 1,051.1 | 926.8 | 912.9 | 884.9 | 880.7 | 846.7 |  | 803.3 |  | 753.6 |  | 833.7 | 880.1 |
| Borrowings |  | - |  | 164.0 |  | 300.0 | 430.8 | 346.4 | 381.3 | 444.9 | 484.0 | 491.0 | 426.0 | 421.5 | 376.0 | 347.5 | 296.0 |  | 253.5 |  | 145.0 |  | 205.5 | 170.0 |
| FMV \% Cost |  | 100.4\% |  | 100.3\% |  | 100.5\% | 99.9\% | 98.3\% | 95.1\% | 90.3\% | 89.8\% | 85.5\% | 75.0\% | 73.0\% | 72.8\% | 76.9\% | 80.3\% |  | 83.9\% |  | 85.0\% |  | 86.2\% | 89.3\% |
| Borrowings \% FMV |  | 0.0\% |  | 21.6\% |  | 31.3\% | 39.6\% | 31.5\% | 34.5\% | 40.1\% | 41.9\% | 46.4\% | 45.7\% | 45.9\% | 42.3\% | 39.3\% | 34.8\% |  | 31.5\% |  | 19.2\% |  | 24.4\% | 19.1\% |

## Defensive Portfolio Composition

BKCC's senior debt focus and conservative investment composition have helped its portfolio performance during the current recession

- As of December 31, 2010, senior debt comprised 60.6\% of the total portfolio at fair market value

Portfolio Composition by Investment Type ${ }^{(6)}$


Please see Notes to the Investor Presentation on page 23

## Conservatively Positioned Portfolio




[^1]
## Increased Liquidity and Investment Capacity

New investments have rebounded in Q4 2010, but BKCC continues to pursue a conservative strategy of capital preservation

- Conservative dividend distribution policy
- $\$ 516.4$ million in excess asset coverage (1:1 test) and $\$ 357.7$ million in borrowing base availability as of December 31, 2010


Quarterly Dividends (\$ Per Share)


BKCC has significant capacity to take advantage of new investment opportunities in today's market

## Conservative Dividend Management

BKCC resumed paying a normalized dividend in Q4 2009

- Net investment income exceeded dividends paid by $\$ 0.56$ per share in 2009 and is $\$ 0.32$ per share less than dividends paid in 2010
- Q4 2010 net investment income and dividends paid were $\$ 0.03$ and $\$ 0.32$, respectively

Income and Dividend Performance


Excess net investment income implies a \$0.12 per share undistributed carryforward as of December 31, 2010

## Portfolio Summary

For the quarters ending
New Investments at Cost
Senior Secured Loans
Senior Secured Notes
Subordinated / Unsecured Debt
Equity Warrants
Preferred Equity
Common Equity
LP/LLC Interests
Total Invested Assets at FMV
Weighted Average Yield ${ }^{(11)}$
3-Month LIBOR
Spread

## Total Net Assets

Total Net Assets and Liabilities
Borrowings ${ }^{(9)}$
Investment Income
Interest Expense
Other Expenses
Management Fee
Incentive Fee
Net Investment Income
Net Investment Income per share
Net Investment Income per share as adjusted ${ }^{(7)}$
Net Investment Income per share before incentive fees
Earnings per share
Dividends per share
Net Asset Value per share

| Dec-07 | Mar-08 | Jun-08 | Sep-08 | Dec-08 | Mar-09 | Jun-09 |  | Sep-09 |  | Dec-09 |  | Mar-10 |  | Jun-10 |  | Sep-10 |  | Dec-10 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 76.2 | \$ 94.6 | \$ 80.0 | \$ 8.7 | \$ 13.9 | \$ 15.3 | \$ | 11.9 | \$ | 11.0 | \$ | 8.6 | \$ | 16.4 | \$ | 127.8 | \$ | 177.4 | \$ | 84.2 |
| 713.2 | 702.9 | 695.4 | 642.3 | 576.0 | 558.2 |  | 528.1 |  | 520.1 |  | 503.2 |  | 489.8 |  | 443.4 |  | 427.6 |  | 450.3 |
| 44.8 | 51.4 | 52.5 | 51.5 | 52.3 | 51.3 |  | 52.3 |  | 51.7 |  | 48.4 |  | 48.3 |  | 86.9 |  | 86.5 |  | 88.3 |
| 289.1 | 306.9 | 363.9 | 324.0 | 271.7 | 280.1 |  | 276.6 |  | 275.7 |  | 260.2 |  | 211.6 |  | 132.0 |  | 221.0 |  | 232.1 |
| 1.1 | 1.2 | 1.3 | 1.1 | 0.0 | 0.0 |  | 0.1 |  | 0.2 |  | 1.0 |  | 3.8 |  | 4.6 |  | 5.2 |  | 5.6 |
| 14.2 | 9.0 | 5.7 | 5.7 | 10.2 | 8.4 |  | 7.7 |  | 6.8 |  | 5.9 |  | 6.1 |  | 5.3 |  | 5.4 |  | 6.6 |
| 12.3 | 11.6 | 11.2 | 10.6 | 9.3 | 9.2 |  | 16.2 |  | 18.0 |  | 18.9 |  | 24.5 |  | 62.7 |  | 71.7 |  | 83.2 |
| 29.0 | 26.0 | 25.8 | 21.9 | 12.5 | 10.8 |  | 8.3 |  | 12.4 |  | 13.1 |  | 21.9 |  | 21.9 |  | 23.7 |  | 23.4 |
| \$1,103.8 | \$1,109.0 | \$1,155.8 | \$1,057.1 | \$ 932.1 | \$ 917.9 | \$ | 889.5 | \$ | 884.9 | \$ | 850.7 | \$ | 806.0 | \$ | 756.8 | \$ | 841.1 | \$ | 889.5 |
| 12.4\% | 11.3\% | 11.3\% | 11.9\% | 11.0\% | 10.4\% |  | 10.4\% |  | 10.9\% |  | 11.2\% |  | 11.6\% |  | 10.5\% |  | 10.5\% |  | 10.9\% |
| 4.7\% | 2.7\% | 2.8\% | 3.9\% | 1.4\% | 1.2\% |  | 0.6\% |  | 0.3\% |  | 0.2\% |  | 0.3\% |  | 0.5\% |  | 0.3\% |  | 0.3\% |
| 7.7\% | 8.6\% | 8.5\% | 8.0\% | 9.6\% | 9.2\% |  | 9.8\% |  | 10.7\% |  | 11.0\% |  | 11.3\% |  | 10.0\% |  | 10.2\% |  | 10.6\% |
| \$ 728.2 | \$ 671.1 | \$ 672.2 | \$ 641.2 | \$ 510.3 | \$ 495.5 | \$ | 514.0 | \$ | 540.4 | \$ | 539.6 | \$ | 553.0 | \$ | 642.4 | \$ | 639.1 | \$ | 698.5 |
| \$1,121.8 | \$ 1,125.0 | \$ 1,172.4 | \$ 1,142.1 | \$ 966.2 | \$ 935.5 | \$ | 908.7 | \$ | 905.8 | \$ | 879.5 | \$ | 838.5 | \$ | 812.4 | \$ | 917.5 | \$ | 915.6 |
| \$ 381.3 | \$ 444.9 | \$ 484.0 | \$ 491.0 | \$ 426.0 | \$ 421.5 | \$ | 376.0 | \$ | 347.5 | \$ | 296.0 | \$ | 253.5 | \$ | 145.0 | \$ | 205.5 | \$ | 170.0 |
| 35.4 | 35.7 | 34.9 | 37.4 | 35.2 | 31.8 |  | 33.4 |  | 29.4 |  | 30.3 |  | 27.8 |  | 28.2 |  | 24.8 |  | 25.0 |
| 5.8 | 5.2 | 4.3 | 4.3 | 4.8 | 1.8 |  | 1.7 |  | 1.5 |  | 1.4 |  | 1.1 |  | 1.7 |  | 1.7 |  | 1.7 |
| 1.8 | 1.7 | 1.7 | 1.7 | 1.1 | 1.5 |  | 1.6 |  | 1.5 |  | 2.5 |  | 1.6 |  | 1.9 |  | 2.2 |  | 1.9 |
| 5.6 | 5.6 | 5.6 | 5.8 | 5.7 | 4.7 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.3 |  | 4.2 |  | 4.1 |  | 4.4 |
| - | - | - | - | - | - |  | - |  | - |  | 16.8 |  | 0.5 |  | - |  | - |  | 14.6 |
| \$ 22.1 | \$ 23.2 | \$ 23.3 | \$ 25.6 | \$ 23.5 | \$ 23.8 | \$ | 25.5 | \$ | 21.8 | \$ | 5.0 | \$ | 20.3 | \$ | 20.4 | \$ | 16.8 | \$ | 2.4 |
| \$ 0.43 | \$ 0.44 | \$ 0.44 | \$ 0.47 | \$ 0.42 | \$ 0.43 | \$ | 0.46 | \$ | 0.39 | \$ | 0.09 | \$ | 0.36 | \$ | 0.36 | \$ | 0.26 | \$ | 0.03 |
|  |  |  |  |  | \$ 0.35 | \$ | 0.37 | \$ | 0.31 | \$ | 0.33 | \$ | 0.30 | \$ | 0.28 | \$ | 0.20 | \$ | 0.19 |
| \$ 0.43 | \$ 0.44 | \$ 0.44 | \$ 0.47 | \$ 0.42 | \$ 0.43 | \$ | 0.46 | \$ | 0.39 | \$ | 0.39 | \$ | 0.37 | \$ | 0.36 | \$ | 0.26 | \$ | 0.24 |
| \$ (0.31) | \$ (0.75) | \$ 0.22 | \$ (0.34) | \$ (1.88) | \$ (0.07) | \$ | 0.43 | \$ | 0.55 | \$ | 0.29 | \$ | 0.54 | \$ | 0.39 | \$ | 0.25 | \$ | 0.03 |
| \$ 0.43 | \$ 0.43 | \$ 0.43 | \$ 0.43 | \$ 0.43 | \$ 0.16 | \$ | 0.16 | \$ | 0.16 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 |
| \$ 13.78 | \$ 12.60 | \$ 12.31 | \$ 11.52 | \$ 9.23 | \$ 9.04 | \$ | 9.24 | \$ | 9.59 | \$ | 9.55 | \$ | 9.77 | \$ | 9.83 | \$ | 9.76 | \$ | 9.62 |

## III. Current Market Environment

## Improved Risk Profile for Leveraged Loan Investing

Average Debt Multiples of Middle-Market Loans
Average debt multiples for middle-market loans in 2010 remained significantly lower than previous highs during the pre-2001 and 2005-2007 time periods

- Total leverage for new transactions was 3.7x in Q4 2010 versus 4.8x in 2007 and an average of 4.1x from 2001-2009
- Senior lending leverage (first lien, second lien, and other senior debt) was 3.2 x in 2010, versus 4.4 x in 2007 and an average of 3.4 x from 2001-2009
- Consequently, other forms of junior secured and subordinated debt have been able to enter the capital structure at lower levels

Equty contribution levels to leveraged buyouts remain above $\mathbf{4 0 . 0} \%$, providing a greater capital cushion for debt investors

- Total contributed equity to new LBO transactions in Q4 2010 represented $41.0 \%$ of capital versus an average of $38.5 \%$ over the past decade
- Equity contribution levels remain approximately 8-9 percentage points higher than those required during the 2005-2007 period


Average Equity Contribution to Leveraged Buyouts


## Lenders Are Being Well Compensated Despite Improved Investment Risk Profiles

Pricing on leveraged loans across the capital structure remains attractive despite the considerable improvement witnessed since March 2009

- Market decline of 2008 has redefined the levels of "appropriate risk-adjusted compensation"
- Leveraged loan spreads remain at historically elevated levels despite a significant narrowing versus the market trough in March 2009
- Secondary market spreads continue to drive higher pricing for primary issuances

Financing sources are demanding higher upfront compensation as a means of lowering risk exposure

Average Upfront Fees on New Issue Leveraged Loans by Rating ${ }^{(12)}$


Source: Standard \& Poor's LCD Leveraged Lending Review 4Q 2010 Please see Notes to the Investor Presentation on page 23

Average Discounted Spread of Leveraged Loans

——All Loans ——First-Lien Loans ——Second-Lien Loans

Average Initial Financing Commitment Fee


## Middle Market Offers Attractive Opportunities For Investors

General Characteristics
$\checkmark$ Typically $\$ 50$ million to $\$ 1$ billion in revenues
$\checkmark$ Fundamental credit analysis comparatively more important
$\checkmark$ If rated, rating agencies likely assign lower rating
$\checkmark$ Middle-market investments typically include inherent structural and credit protections
$\checkmark$ High level of acquisition activity (realization opportunities)

Middle Market Leveraged Loans Overview


[^2]
## Benefits

$\checkmark$ Attractive yields
$\checkmark$ Conservative capital structures
$\checkmark$ Strong recovery rates
$\checkmark$ Smaller investor groups and active lender involvement
$\checkmark$ Involvement of equity sponsors
$\checkmark$ Issuer diversification

Average Debt Multiples of LBO Loans

$\square$ Large Corporate $\square$ Middle Market
BlackRock Kelso Capital

## IV. Notes to the Investor Presentation

## Notes to the Investor Presentation

${ }^{(1)}$ As of December 31, 2010
(2) Dividend amount includes Q1 2011 dividend of \$0.32 declared on March 1, 2011 to be paid on April 1, 2011
${ }^{(3)}$ Income statement data per share utilizes basic and diluted weighted average shares outstanding during the relevant period
${ }^{(4)}$ Balance sheet per share data utilizes total shares outstanding at end of period
${ }^{(5)}$ Calculations are net of unearned income, as represented in public filings
${ }^{(6)}$ Total investment portfolio excludes cash and cash equivalents and is gross of unearned income, as represented in public filings
${ }^{(7)}$ BKCC's "as adjusted" results are non-GAAP financial measures that reflect incentive management fees based on the formula BKCC utilizes for calculating the actual full year incentive fee, with the formula applied to quarterly results. The fourth quarter's adjusted amount was calculated by taking the actual full year net investment income and subtracting the first three quarters of adjusted net investment income, and has been provided in order to show net investment income as if the maximum quarterly incentive fees had been paid during the preceding three quarters. Please refer to BKCC's Quarterly Report on form 10-Q for the quarter ended September 30, 2010 for additional information on these non-GAAP financial measures
${ }^{(8)}$ Book debt adjusted for cash and cash equivalents, foreign currency at fair value, and payable for investments purchased
${ }^{(9)}$ Borrowings consist of credit facility payable
${ }^{(10)}$ Represents date of original investment or date of subsequent amendment if amendment resulted in a re-pricing of the original investment terms
${ }^{(11)}$ Yield on invested capital for all debt or income-producing securities on a cost basis
${ }^{(12)}$ Original issue discounts are included in upfront fees, beginning in 2001 period


[^0]:    Please see Notes to the Investor Presentation on page 23

[^1]:    Please see Notes to the Investor Presentation on page 23

[^2]:    $\square$ Middle Market Leveraged Loans Outstanding _—\% Total Leveraged Loan Market

