**BLACKROCK CAPITAL INVESTMENT CORPORATION** 

# BlackRock.

# **Investor Presentation**

October 2019

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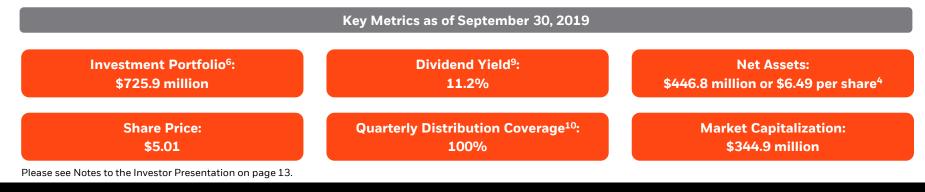
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The following slides contain summaries of certain financial and statistical information about the Company. The information contained in this presentation is summary information that is intended to be considered in the context of our SEC filings and other public announcements that we may make, by press release or otherwise, from time to time. In addition, information related to past performance, while helpful as an evaluative tool, is not necessarily indicative of future results, the achievement of which cannot be assured. You should not view the past performance of the Company, or information about the market, as indicative of the Company's future results.

### **BlackRock Capital Investment Corporation Overview**

### BlackRock Capital Investment Corporation (NASDAQ: BKCC) is a publicly traded and externally-managed BDC (business development company).

- Provides middle-market companies with flexible financing solutions, including senior and junior secured and unsecured debt securities, as well as equity securities.
- Seeks and invests in opportunities which offer an attractive risk-adjusted return, while creating long-term partnerships with growing middlemarket companies.
- Managed by a wholly owned indirect subsidiary<sup>14</sup> of BlackRock, Inc. ("BlackRock") since March 6, 2015. BlackRock is the largest asset manager globally with approximately \$7.0 trillion under management, as of September 30, 2019.
- Under BlackRock's management, from March 6, 2015 to September 30, 2019, we have deployed capital of approximately \$1.2 billion, of which \$414 million has been exited with a realized IRR of 14.1%.
- Experienced investment team possesses strong sourcing capabilities and sponsor relationships, employs rigorous bottom-up investment analysis and possesses restructuring/M&A skill set.
- BlackRock's scope and scale enhances sourcing channels and provides informational advantage via company, sector and macro level insights.
- Integration of Tennenbaum Capital Partners into BlackRock is helping add value for shareholders through increased deal flow, added industry-specific expertise and increased diversity in portfolio construction.
- Evaluated over 4,500 investment opportunities since inception.
- Completed investments in 210 portfolio companies since inception.
- Has provided in excess of \$4.9 billion in capital to middle-market companies since inception.



## **Select Historical Financial Information**

	Quarter Ended								Full Year Ended Full Year Ended				
(\$ in Thousands, Except per Share Data)	_	9/30/18		12/31/18		3/31/19		6/30/19	9/30/19		12/31/17		12/31/18
Net Investment Income / (Loss) Net Investment Income / (Loss) per share <sup>1</sup>	\$	12,486 0.18	\$	11,784 0.17	\$	11,404 0.17	\$	11,230 0.16	\$ 9,637 0.14	\$	55,092 0.75	\$	47,431 0.66
Net Investment Income / (Loss), pre-incentive fee <sup>3</sup> Net Investment Income / (Loss) per share, pre-incentive fee <sup>1,3</sup>		12,486 0.18		11,784 0.17		11,404 0.17		11,230 0.16	10,510 0.15		55,092 0.75		47,431 0.66
Net Investment Income / (Loss), as adjusted <sup>3</sup> Net Investment Income / (Loss) per share, as adjusted <sup>1,3</sup>		12,486 0.18		11,784 0.17		11,404 0.17		11,230 0.16	9,637 0.14		55,092 0.75		47,431 0.66
Net Realized / Unrealized Gains (Losses) before taxes <sup>13</sup> Net Realized / Unrealized Gains (Losses) before taxes per share <sup>1</sup>		7,928 0.11		(46,428) (0.66)		6,565 0.09		(21,819) (0.31)	(22,329) (0.32)		(32,866) (0.45)		(56,594) (0.79)
Net Increase / (Decrease) in Net Assets from Operations Net Increase / (Decrease) in Net Assets from Operations per share <sup>1</sup>		20,005 0.28		(32,423) (0.46)		17,969 0.26		(10,589) (0.15)	(12,692) (0.18)		20,902 0.29		(9,162) (0.13)
Net Increase / (Decrease) in Net Assets from Operations, as adjusted <sup>3</sup> Net Increase / (Decrease) in Net Assets from Operations per share, as adjusted <sup>1</sup>		20,005 0.28		(32,423) (0.46)		17,969 0.26		(10,589) (0.15)	(12,692) (0.18)		20,902 0.29		(9,162) (0.13)
Net Assets Net Asset Value per share <sup>4</sup>	\$	543,155 7.66	\$	487,020 7.07	\$	492,129 7.15	\$	469,149 6.82	\$ 446,820 6.49	\$	571,100 7.83	\$	487,020 7.07
Distributions Declared Distributions Declared per share	\$	12,783 0.18	\$	12,552 0.18	\$	12,391 0.18	\$	12,391 0.18	\$ 9,637 0.14	\$	52,535 0.72	\$	51,269 0.72
Weighted Average Shares - Basic <sup>1</sup> Shares Outstanding at End of Period		1,008,615 ),907,812		9,835,855 8,921,798		8,837,612 8,836,255		8,836,255 8,836,255	8,836,255 8,836,255		72,983,354 72,946,910		71,373,570 68,921,798
Distribution Coverage <sup>10</sup>		98%		94%		92%		91%	100%		104%	(	93%
Net Leverage <sup>5</sup>		0.43x		0.36x		0.37x		0.53x	0.61x		0.32x	:	0.36x

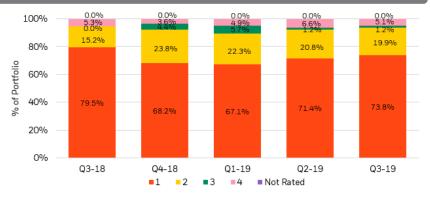
# **Portfolio Activity**

	Quarter Ended												
(\$ in Millions)		9/30/18		12/31/18		3/31/19		6/30/19		9/30/19			
New Investments at Cost <sup>2,11</sup>	\$	70.7	\$	32.0	\$	58.0	\$	105.6	\$	66.8			
Proceeds from Sales, Repayments and Other Exits <sup>11</sup>		(74.5)		(94.7)		(55.7)		(45.6)		(37.4)			
Net New Investments	\$	(3.8)	\$	(62.7)	\$	2.3	\$	60.0	\$	29.4			
Number of Portfolio Companies - Beginning of Period		29		28		27		28		38			
Number of New Portfolio Company Investments		1		1		3		12		5			
Number of Portfolio Company Exits		(2)		(2)		(2)		(2)		-			
Number of Portfolio Companies - End of Period		28		27		28		38		43			
New Investments by Asset Class at Cost (\$):													
Senior Secured 1st Lien Debt	\$	19.6	\$	3.6	\$	12.7	\$	61.6	\$	52.8			
Senior Secured 2nd Lien Debt		5.4		15.3		20.6		37.5		8.7			
Subordinated / Unsecured Debt		38.8		12.4		23.9		6.1		4.9			
Preferred Equity		2.6		0.7		0.7		-		-			
Common Equity & Other		4.3		-		0.1		0.4		0.4			
New Investments by Asset Class at Cost (%):													
Senior Secured 1st Lien Debt		27.7%		11.3%		21.9%		58.3%		79.1%			
Senior Secured 2nd Lien Debt		7.6%		47.7%		35.5%		35.5%		13.0%			
Subordinated / Unsecured Debt		54.9%		38.8%		41.2%		5.8%		7.3%			
Preferred Equity		3.7%		2.2%		1.2%		0.0%		0.0%			
Common Equity & Other		6.1%		0.0%		0.2%		0.4%		0.6%			

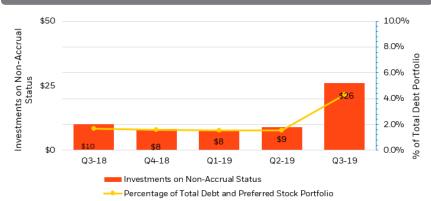
# **Portfolio Status**

			Quar	ter Ended		
(\$ in Millions)	9/30/18	12/31/18		3/31/19	6/30/19	9/30/19
Investment Portfolio at Cost <sup>6</sup>	\$ 787	\$ 753	\$	755	\$ 792	\$ 821
Investment Portfolio at Fair Value <sup>6</sup>	781	672		680	719	726
Fair Value % Cost	99.2%	89.2%		90.1%	90.7%	88.4%
Number of Portfolio Companies	28	27		28	38	43
Average Investment Size at Cost	\$ 28.1	\$ 27.9	\$	27.0	\$ 20.8	\$ 19.1
Portfolio by Asset Class at Fair Value:						
Senior Secured 1st Lien Debt	\$ 217	\$ 159	\$	170	\$ 197	\$ 243
Senior Secured 2nd Lien Debt	170	155		148	183	171
Subordinated / Unsecured Debt	162	159		157	150	151
Preferred Equity	53	45		46	43	43
Common Equity & Other	179	154		159	146	118
Yield on Income Producing Securities at Cost	11.1%	11.1%		11.3%	11.6%	10.8%
Yield on Senior Secured Loans at Cost	10.7%	10.3%		10.0%	10.8%	10.3%
Yield on Other Debt Securities at Cost	12.6%	12.6%		12.6%	12.5%	10.8%
Yield on Income Producing Securities at Fair Value	11.2%	11.5%		11.7%	11.7%	11.0%
Yield on Senior Secured Loans at Fair Value	11.0%	11.0%		10.7%	10.8%	10.3%
Yield on Other Debt Securities at Fair Value	12.6%	12.7%		12.7%	12.7%	11.4%

Portfolio by Internal Investment Rating (by FMV)

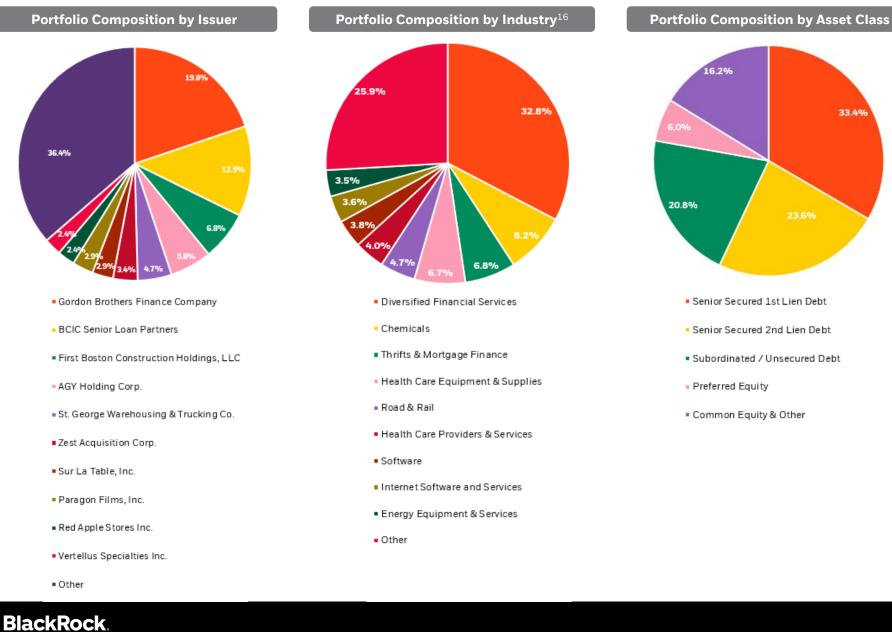


#### Portfolio by Non-Accrual Status (by FMV)

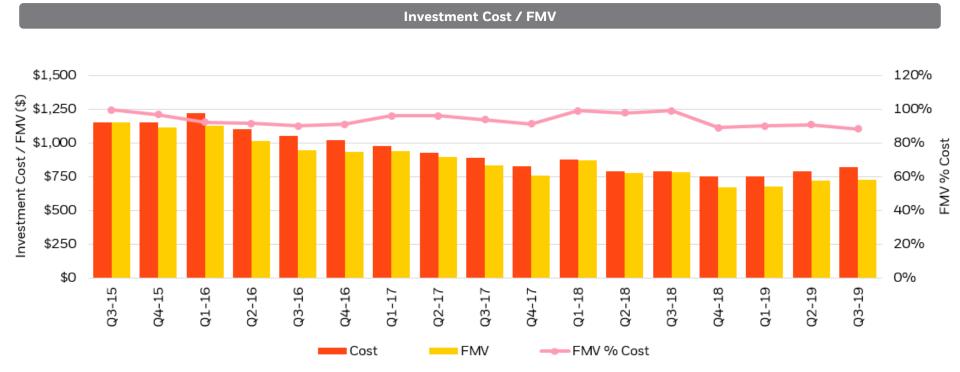


Please see Notes to the Investor Presentation on page 13.

### Portfolio Composition at Fair Value at 09/30/2019



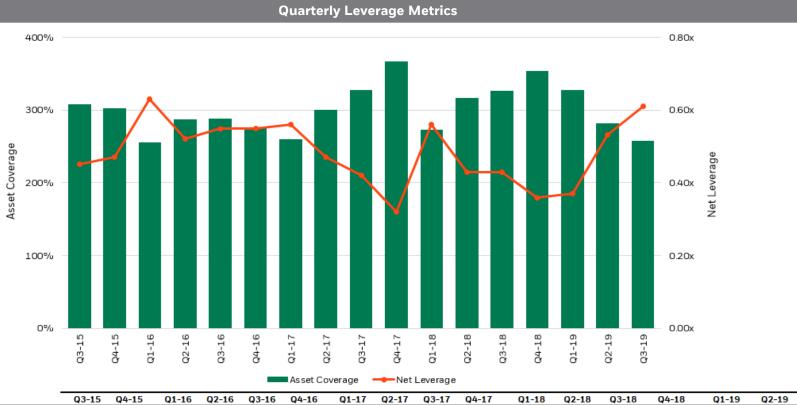
### **Portfolio Evolution**



(\$ in Millions, Except per Share Data)	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Q1-18	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19
Cost	\$1,154	\$1,153	\$1,219	\$1,105	\$1,050	\$1,022	\$978	\$929	\$890	\$829	\$877	\$793	\$787	\$753	\$755	\$792	\$821
FMV	1,150	1,117	1,126	1,012	947	931	939	893	834	758	870	776	781	672	680	719	726
FMV % Cost	100%	97%	92%	92%	90%	91%	96%	96%	94%	91%	99%	98%	99%	89%	90%	91%	88%
NAV per share <sup>4</sup>	\$10.66	\$10.17	\$9.46	\$9.13	\$8.38	\$8.21	\$8.22	\$8.33	\$7.96	\$7.83	\$7.65	\$7.56	\$7.66	\$7.07	\$7.15	\$6.82	\$6.49

Please see Notes to the Investor Presentation on page 13.

### **Leverage Profile**



(\$ in Millions)	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Q1-18	Q2-18	Q3-18	Q4-18	(	Q1-19	Q2-19	Q3-19
FMV	\$1,150	\$1,117	\$1,126	\$1,012	\$947	\$931	\$939	\$ 893	\$ 834	\$ 758	\$ 870	\$ 776	\$ 781	\$ 672	\$	680 \$	719	\$ 726
Borrowings	376	364	443	350	323	337	372	300	251	211	314	245	236	190		212	255	279
Borrowings % FMV	33%	33%	39%	35%	34%	36%	40%	34%	30%	28%	36%	32%	30%	28%		31%	36%	38%
Asset Coverage Ratio <sup>7</sup>	308%	302%	255%	287%	288%	275%	260%	300%	327%	367%	273%	317%	326%	354%		328%	282%	258%
Net Leverage <sup>5</sup>	0.45x	0.47x	0.63x	0.52x	0.55x	0.55x	0.56x	0.47x	0.42x	0.32x	0.56x	0.43x	0.43x	0.36x		0.37x	0.53x	0.61x

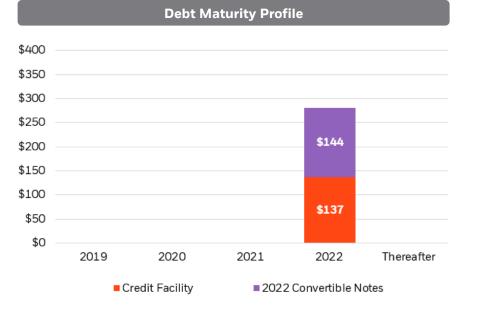
- Asset coverage ratio <sup>7</sup> of 258% represents a \$163.0 million cushion to the minimum required ratio of 200% (or 150% under certain circumstances) per BDC regulations.
- Undrawn credit facility amount of \$202.6 million as of 9/30/19.

Please see Notes to the Investor Presentation on page 13.

### **Debt Summary**

#### Summary of Borrowings

(\$ in Millions)	Amount as o	f 06/30/2019	Amount as o	f 09/30/2019		
Security	Available	Outstanding	Available	Outstanding	Rate	Maturity
Senior Secured Revolving Credit Facility <sup>8</sup>	\$400	\$114	\$340	\$137	L + 1.75% - 2.00%	2022
Unsecured Convertible Notes 2022 <sup>12</sup>	144	144	144	144	5.00%	2022
Total	\$544	\$258	\$484	\$281		



#### **Comparison of Debt Investments and Borrowings**

	Amount as of	09/30/2019
	Debt Investments, at FMV	Borrowings
Percentage of Total Amount Outstanding:		
Fixed Rate Securities	20.3%	51.1%
Floating Rate Securities	79.7%	48.9%
Weighted Average Yield <sup>15</sup>	10.5%	4.5%
Weighted Average Years to Maturity	3.9	2.7

Please see Notes to the Investor Presentation on page 13.

### **Reconciliation of Net Investment Income/(Loss)**

_	Q3 2018		Q4 2018		Q1 2	019	Q2 2	019		Q3 20	019	20:	17	2018		
(\$ in Thousands, Except per Share Data)	(\$)	Per Shar	(\$)	Per Share	(\$)	Per Share	(\$)	Per Share	,	(\$)	Per Share	(\$)	Per Share	(\$)	Per Share	
<b>GAAP Basis:</b> Net Investment Income / (Loss) Net Increase / (Decrease) in Net Assets from Operations	\$ 12,486 20,005	\$ 0.: 0.2	 11,784 (32,423)	\$ 0.17 (0.46)	\$ 11,404 17,969	\$ 0.17 0.26	\$ 11,230 (10,589)	\$ 0.1 (0.1		\$ 9,637 (12,692)	\$ 0.14 (0.18)	\$ 55,092 20,902	\$ 0.75 0.29	\$ 47,431 (9,162)	\$ 0.66 (0.13)	
Addback: GAAP incentive management fee expense based on Gains Addback: GAAP incentive management fee expense based on	-	-	-	-	-	-	-	-		-	-	-	-	-	-	
Income net of incentive management fee waiver			 -					_		873	0.01					
<b>Pre-Incentive Fee</b> <sup>3</sup> Net Investment Income / (Loss) Net Increase / (Decrease) in Net Assets from Operations	\$ 12,486 20,005	\$ 0.1 0.1	 11,784 (32,423)	\$ 0.17 (0.46)	\$ 11,404 17,969	\$ 0.17 0.26	\$ 11,230 (10,589)	\$ 0.1 (0.1		\$ 10,510 (11,819)	\$ 0.15 (0.17)	\$ 55,092 20,902	\$ 0.75 0.29	\$ 47,431 (9,162)	\$ 0.66 (0.13)	
Less: Incremental incentive management fee expense based on Income net of incentive management fee waiver			 							(873)	(0.01)					
<b>As Adjusted</b> <sup>3</sup> Net Investment Income / (Loss) Net Increase / (Decrease) in Net Assets from Operations	\$ 12,486 20,005	\$ 0.: 0.2	 11,784 (32,423)	\$ 0.17 (0.46)	\$ 11,404 17,969	\$ 0.17 0.26	\$ 11,230 (10,589)	\$ 0.1 (0.1		\$ 9,637 (12,692)	\$ 0.14 (0.18)	\$ 55,092 20,902	\$ 0.75 0.29	\$ 47,431 (9,162)	\$ 0.66 (0.13)	

Note: The Company incurred incentive fees based on income of \$2,101,954 for the three months ended September 30, 2019, of which our advisor has voluntarily and partially waived incentive fees of \$1,229,259, resulting in net incentive fees based on income of \$872,695 for the period. The payment of incentive fees based on income of \$872,695 was deferred in accordance with the investment management agreement.

Items above may not foot due to rounding. Please see Notes to the Investor Presentation on page 13.



### **Internal Investment Rating System Overview**

BlackRock Capital Investment Advisors, LLC (the "Advisor")<sup>14</sup> employs a grading system for its entire portfolio in which all loans are rated on a scale of 1 to 4. This system is intended to reflect the performance of the borrower's business, the collateral coverage of the loans and other factors considered relevant. The following is a description of the conditions associated with each investment rating:

- <u>Grade 1</u>: Investments in portfolio companies whose performance is substantially within Advisor's expectations and whose risk factors are neutral to favorable to those at the time of the original investment.
- <u>Grade 2</u>: Investments in portfolio companies whose performance is below Advisor's expectations and which require closer monitoring. However, no loss of investment return (interest and/or dividends) or principal is expected.
- <u>Grade 3</u>: Investments in portfolio companies whose performance is below Advisor's expectations and for which risk has increased materially since origination. Some loss of investment return is expected, but no loss of principal is expected. Companies graded 3 will generally be out of compliance with debt covenants and will be unlikely to make debt repayments on their original schedule.
- <u>Grade 4</u>: Investments in portfolio companies whose performance is materially below Advisor's expectations where business trends have deteriorated and risk factors have increased substantially since the original investment. Investments graded 4 are those for which some loss of principal is expected.

### **Notes to the Investor Presentation**

- 1. Income statement data per share excludes the impact of diluted weighted average shares outstanding.
- 2. Includes PIK interest and dividends earned during the period presented.
- 3. As adjusted: Amounts are adjusted to remove the incentive management fee expense based on gains, as required by GAAP, and to include only the incremental incentive management fee expense based on Income. Until March 6, 2017, the incremental incentive management fee is calculated based on the current quarter's incremental earnings, and without any reduction for incentive management fees paid during the prior calendar quarters. After March 6, 2017, incentive management fee expense based on income is calculated for each calendar quarter and may be paid on a quarterly basis if certain thresholds are met. Amounts reflect the Company's ongoing operating results and reflect the Company's financial performance over time. The Company's investment advisor had agreed to waive the incentive fee based on income through December 31, 2018, which was extended to June 30, 2019.

Pre-Incentive Fee: Amounts are adjusted to remove all incentive management fees. Such fees are calculated but not necessarily due and payable at this time.

- 4. Balance sheet per share data utilizes total shares outstanding at end of period.
- 5. Net leverage is calculated as the ratio between (A) and (B) at the end of respective periods: (A) debt, excluding unamortized debt issuance costs, less available cash and receivable for investments sold, and plus payable for investments purchased and legal settlement payable, if applicable, (B) net asset value.
- 6. Total investment portfolio excludes cash and cash equivalents.
- 7. Asset coverage ratio represents the ratio of total assets less non-debt liabilities to total indebtedness.
- 8. On March 15, 2018, the Company entered into a Third Amendment to the Second Amended and Restated Senior Secured Revolving Credit Facility, which permanently reduced the aggregate amount of multicurrency commitments under the Credit Facility from \$440,000,000 to \$400,000,000. On August 30, 2019, the Company entered into a Fourth Amendment to the Second Amended and Restated Senior Secured Revolving Credit Facility, which permanently reduced the aggregate amount of multicurrency commitments under the Credit Facility, which permanently reduced the aggregate amount of multicurrency commitments under the Credit Facility from \$400,000,000. The interest rate applicable to Eurocurrency borrowings is generally LIBOR plus an applicable margin of either 1.00% or 2.00% based on a pricing grid using the borrowing base as a multiple of the combined debt amount.
- 9. Dividend yield as of a date is calculated by annualizing the most recent quarterly dividend announced on this release date as a percentage of the closing stock price on dividend yield date.
- 10. Distribution Coverage for any period represents the ratio of net investment income, as adjusted, for that period to distributions declared during the same period. Year ended 12/31/2017 ratio excludes insurance reimbursement of \$0.6 million.
- 11. Exclusive of amounts due to restructurings, if applicable.
- 12. The Unsecured Convertible Notes 2022 have a par outstanding amount of \$144 million. For accounting purposes, approximately \$139 million is recognized as carrying value of debt balance (net of unamortized debt issuance cost of approximately \$3 million and unamortized discount of approximately \$3 million).
- 13. Net Realized / Unrealized Gains (Losses) does not include the change in deferred tax liability for the quarter ended 9/30/2018 and for the quarters and years ended 12/31/2018 and 12/31/2017. Net Realized / Unrealized Gains (Losses) do not include the Loss on Extinguishment of Debt resulting from our tender offer of the Unsecured Convertible Notes 2018, for the year ended 12/31/2017.
- 14. On January 16, 2018, we announced that BlackRock Advisors, LLC assigned the Management Agreement, dated March 6, 2015, to a wholly-owned subsidiary, BlackRock Capital Investment Advisors, LLC ("BCIA") pursuant to Rule 2a-6 of the 1940 Act. There was no change to fees, nor to the personnel overseeing the provision of investment management services to us.
- 15. The weighted average yield for borrowings is calculated based on the contractual rate.
- 16. Effective September 30, 2019, the Company uses Global Industry Classification Standard ("GICS") codes to identify industry groupings.

Note: Schedules may differ from public filings due to rounding.

# **Corporate Information**

## **Corporate Information**

#### **Board of Directors**\*

**James E. Keenan** Chairman of the Board Global Head of Fundamental Credit, BlackRock

John R. Baron\*\* Managing Partner of Crystal Ridge Partners, LP

#### Jerrold B. Harris

Former President and Chief Executive Officer of VWR Scientific Products Corporation

#### Mark S. Lies

Former Global Head of Loan Products and Co-Head of Leveraged Finance for Lehman Brothers Holdings

Meridee A. Moore Senior Managing Member of Watershed Asset

Management, LLC

William E. Mayer\*\*\* Co-founder & Partner at Park Avenue Equity Partners, L.P.

Maureen K. Usifer \*\*\*\* Former Chief Financial Officer of Seventh Generation Inc.

\*Full bios are available on the website \*\*Governance Committee Chair \*\*\*Lead Independent Director \*\*\*\*Audit Committee Chair

#### **Corporate Officers**

James E. Keenan Interim Chief Executive Officer

**Michael Pungello** Interim Chief Financial Officer and Interim Treasurer

Laurence D. Paredes General Counsel and Corporate Secretary

**Charles Park** Chief Compliance Officer

> Senior BlackRock US Private Capital Professionals

Nik Singhal Investor Relations & Business Strategy nik.singhal@blackrock.com 212.810.5427

#### **Other Information**

Independent Registered Public Accounting Firm Deloitte & Touche LLP New York, NY

**Exchange** NASDAQ Global Select Market

Listed Security BKCC Common Stock

**Transfer Agent** BNY Mellon c/o Computershare P.O. BOX 30170 College Station, TX 77842-3170

**Corporate Headquarters** 40 East 52nd Street New York, NY 10022

Website www.blackrockbkcc.com